



# Risk and Risk Analysis

the foundation of IS governance

**Dr. Hale**

University of Nebraska at Omaha  
Information Security and Policy– Lecture 2

“Know your enemy and know yourself, find naught in fear for 100 battles. Know yourself but not your enemy, find level of loss and victory. Know thy enemy but not yourself, wallow in defeat every time.”

– Sun Tzu, *The Art of War*

# Today's topics:

## What is risk?

- Definition

- Examples

## Risk analysis

- Assets and Loss

- Threats and scopes

- Definitions

- Risk Management Lifecycle

## Risk prioritization and strategic spending (or lack thereof)

- Annualized threat loss expectancy

- Examples

At its core:  
Risk is the potential for loss

What is Risk

## Ex. Financial Risk

Invest \$100

Option 1: make Guaranteed 3% - leave with \$103

Option 2: Flip a coin. Heads \$200, tails \$0

Option 3: Flip a coin. Heads \$150, tails \$60

Minimize risk? Or Maximize Profit potential?



What is Risk

## Ex. Financial Risk

Invest \$100

Option 1: make Guaranteed 3% - leave with \$103

Option 2: Flip a coin. Heads \$200, tails \$0  $\Rightarrow$  EV = 100

Option 3: Flip a coin. Heads \$150, tails \$60  $\Rightarrow$  EV = 105



Expected values

What is Risk

## Ex. Financial Risk

Invest \$100

Option 1: make Guaranteed 3% - leave with \$103

Option 2: Flip a coin. Heads \$200, tails \$0  $\Rightarrow$  EV = 100

Option 3: Flip a coin. Heads \$150, tails \$60  $\Rightarrow$  EV = 105



Will talk more about this next time

What is Risk

## Ex. Software Development Risk

Pick a framework

Option 1: PHP (team knows languages)

Option 2: Node/Express.js + Angular/Ember.js (team doesn't know javascript)

Risks related to language power, amount of work, and getting team up to speed  
Better to choose more powerful or more familiar languages?



## Definition

*Security Risk* is the potential that an **asset** will be **compromised** and thereby cause **harm** to an organization.

## Ex. Security Risks

Laptops can be stolen

Systems can be hacked

Staff can be socially engineered

## Ex. Security Risks

Laptops can be stolen

Systems can be hacked

Staff can be socially engineered

## Ex. Security Risk Choices

Allocate \$10,000 to Info. Sec.

Option 1: Encrypt laptops

Option 2: Buy a firewall

Option 3: Train staff against phishing

What is the best choice? How do you decide?  
(We'll return to this)

What is Risk

## Quantitative Definition

*Risk = Likelihood of incident occurring x Impact of an Incident*  
 $R = L \times I$

$$\textit{Enterprise Risk} = \sum_{i=1}^n L_i \times I_i$$

What is Risk

Looking back at Sun Tzu's quote  
...know thyself and thine enemy

*Risk Analysis*



Know thyself  
= understand business assets (and vulnerabilities)

*Risk Analysis*

Know thine enemy  
= understand threats

*Risk Analysis*

## Definition

An *asset* is anything of value to an organization

## Definition

A *threat* is an action that could harm an asset

# Types of assets

- **Physical entities**
  - IT Hardware (Laptops, desktops, servers, networks)
  - Infrastructure (Power, water, cooling, etc)
  - Supplies (brooms, toilet paper)
- **Logical entities**
  - Information (SSNs, address list, product specs)
  - Systems (POS, web apps, email, ftp, VPN, phone)
  - Thoughts (intellectual property – possible overlap with info.)
- **Humans** (developers, IT admins, other staff, users)

# Types of threats

- **Physical**
  - Natural Disaster (earthquake, tornado, etc)
  - Loss of Services (water, power, cooling)
  - Theft (Laptops, hard drives, papers, trash)
- **Logical**
  - Disclosure of sensitive info.
  - Unauthorized modification
  - Malware, Spyware, etc
  - Network exploitation (DoS, etc)
  - Many others
- **Human**
  - Malicious Insiders
  - Social Engineering
  - Phishing

## Definition

*Security Risk Analysis* is the process of identifying assets, identifying and assessing vulnerabilities, and determining threats

# Conceptualizing risk assessment

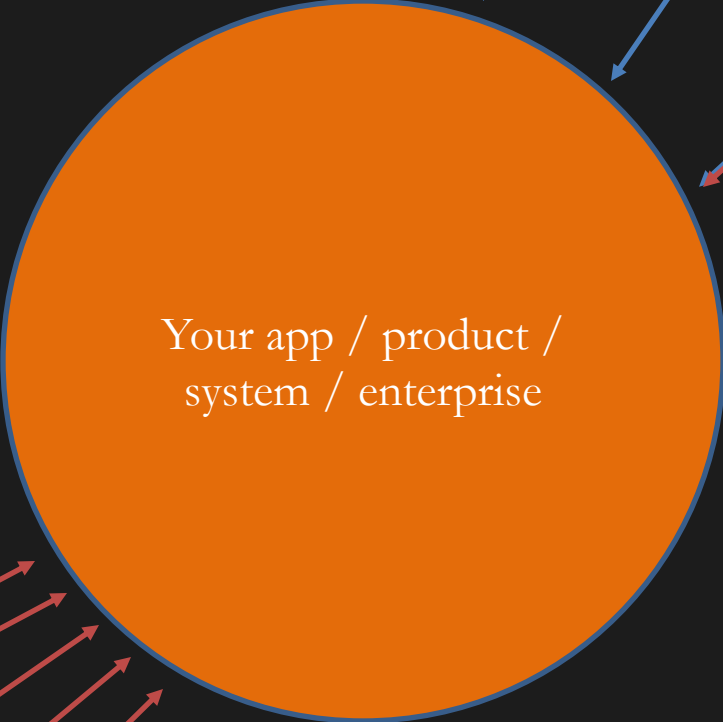


Actual vulnerabilities

Your tests



Conceptualizing risk assessment

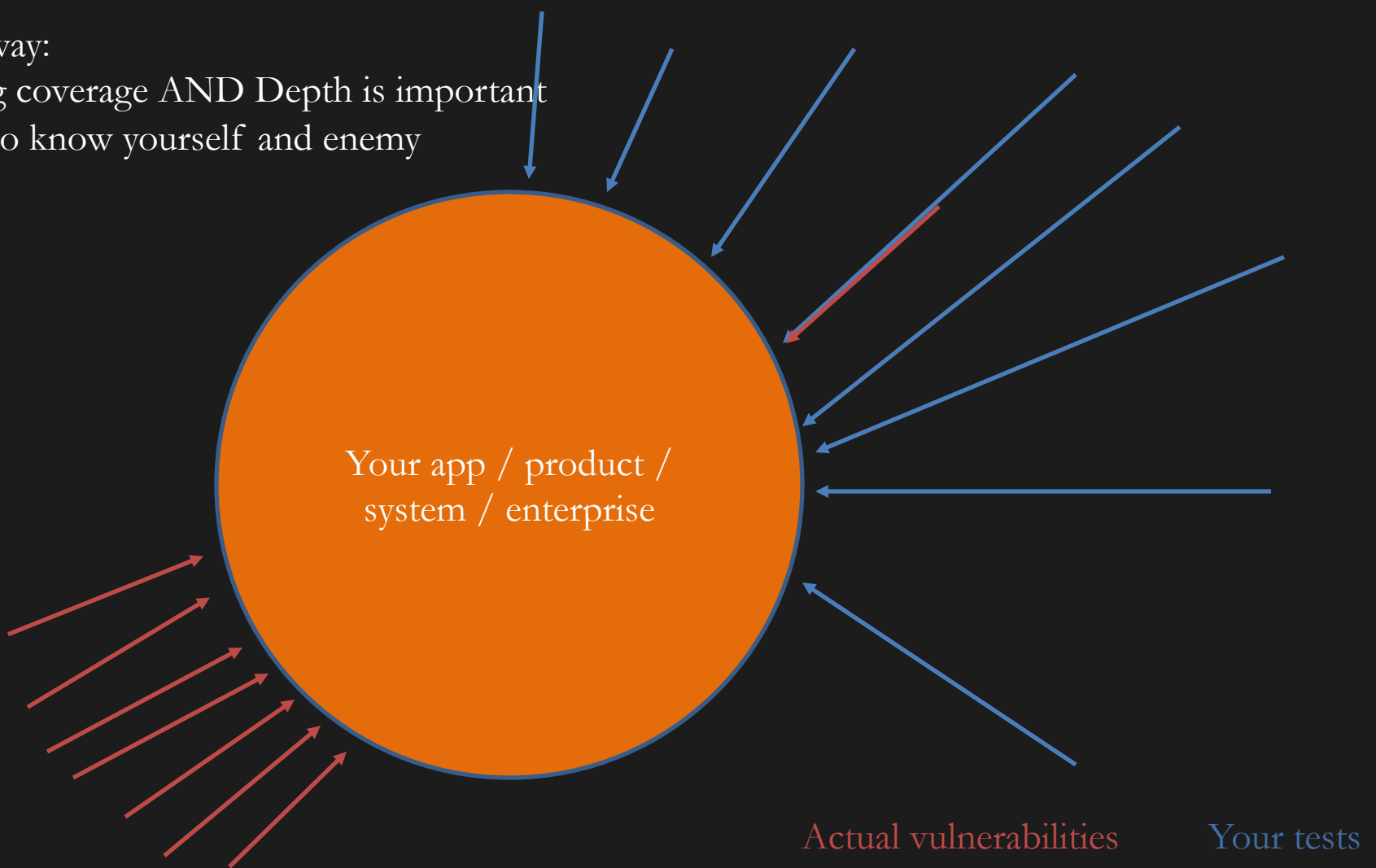


Your app / product /  
system / enterprise

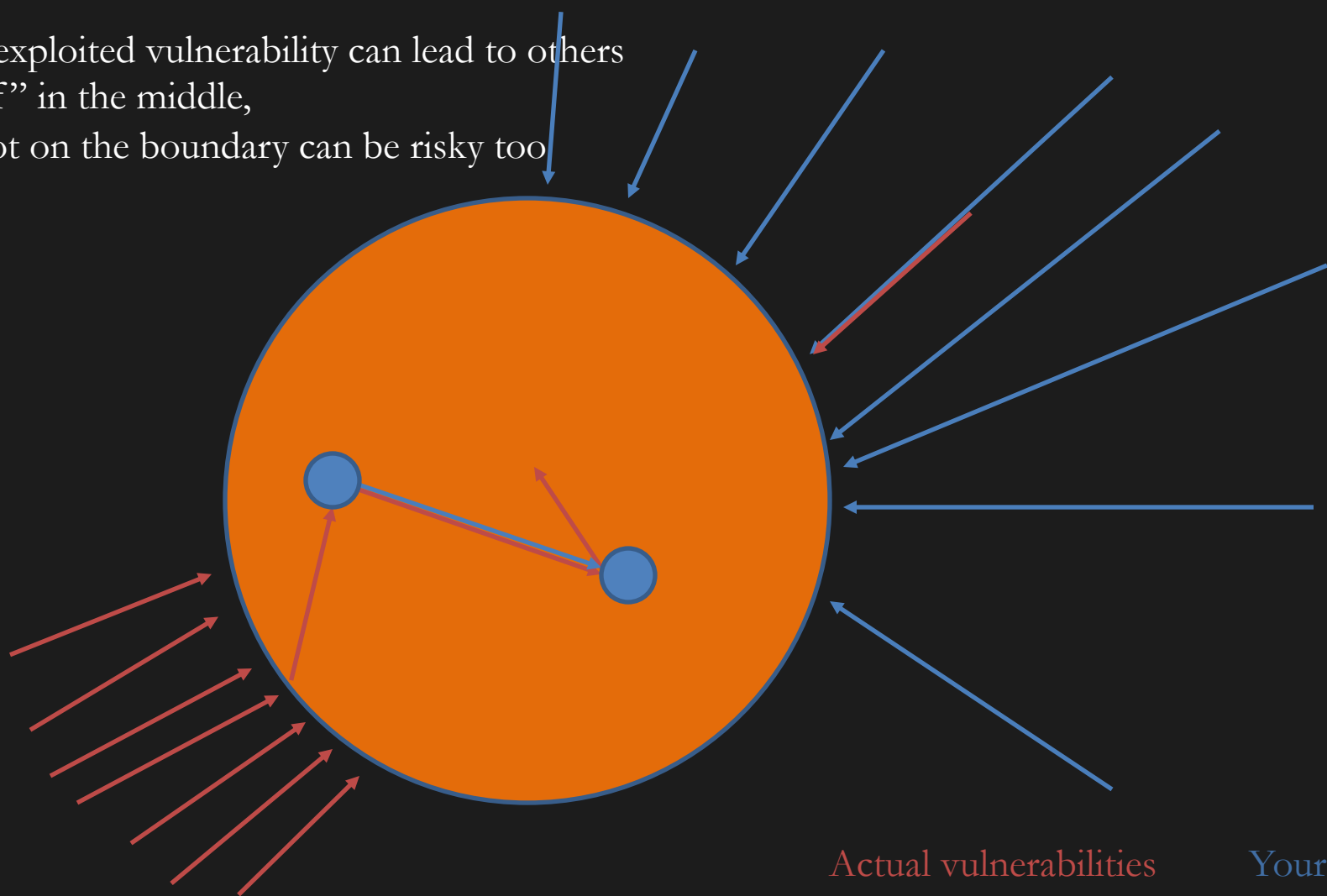
Actual vulnerabilities

Your tests

Takeaway:  
Having coverage AND Depth is important  
Need to know yourself and enemy



One exploited vulnerability can lead to others  
“stuff” in the middle,  
i.e. not on the boundary can be risky too

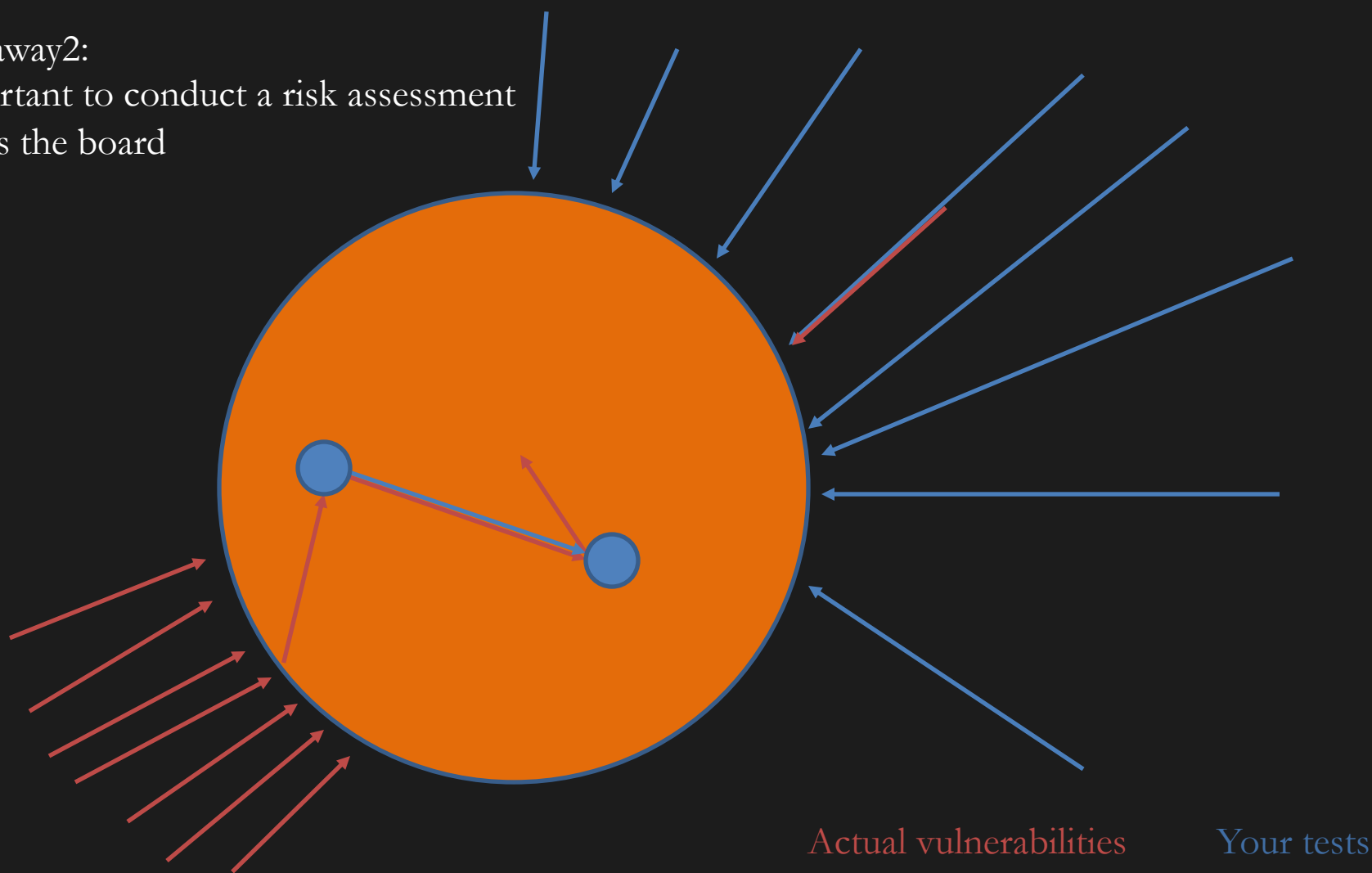


Actual vulnerabilities

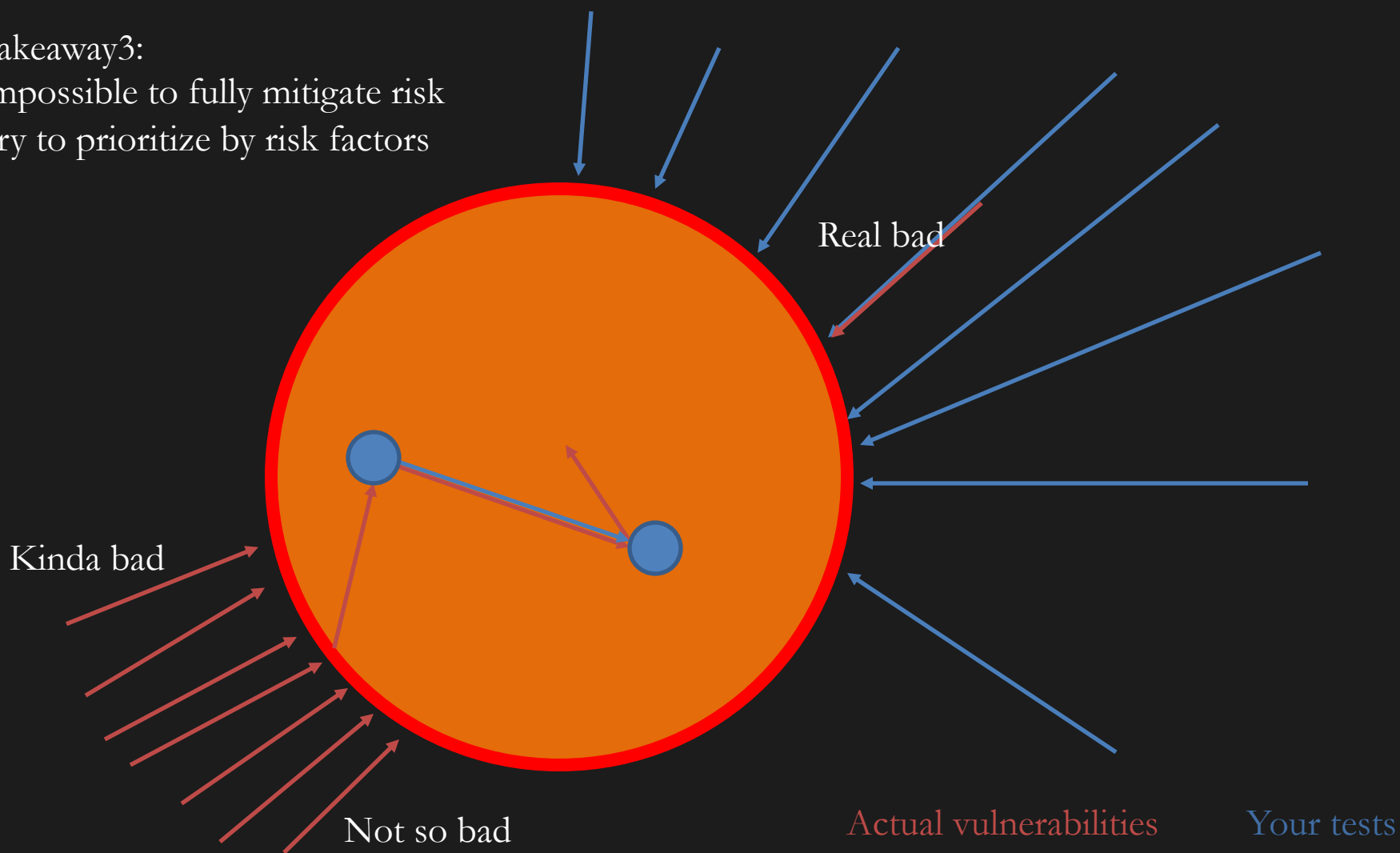
Your tests

Takeaway2:

Important to conduct a risk assessment  
across the board



Takeaway3:  
Impossible to fully mitigate risk  
Try to prioritize by risk factors



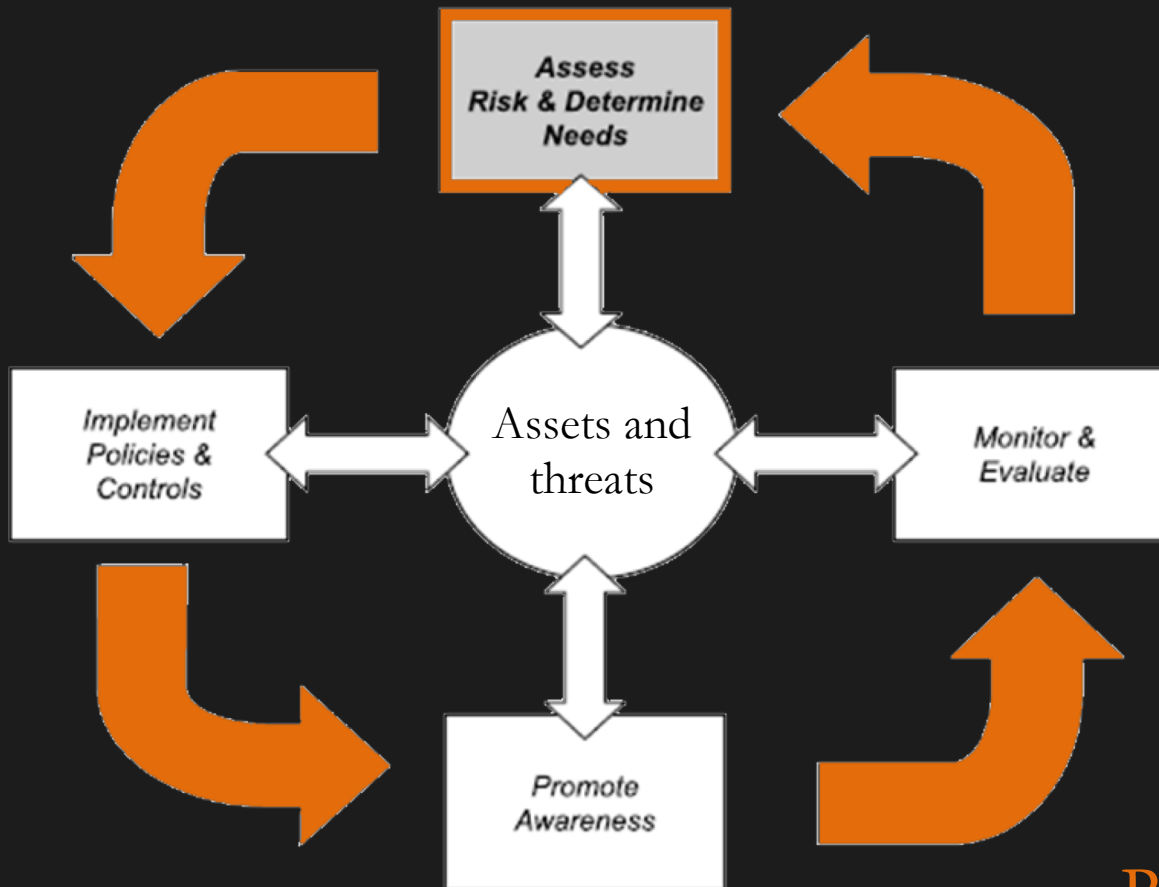
## Value of Risk Analysis

- Increased understanding of strategic goals
- Direct mitigation efforts
- Prioritize and focus expenditures on biggest holes
- Minimize vulnerability surface
- Means for communicating to management
- **Bottom line: Optimize allocation of limited security resources**

# Who should be involved in Risk Analysis?

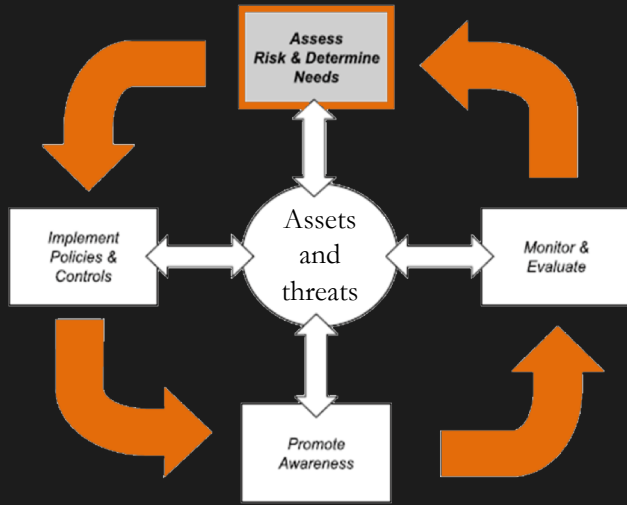
- **Security Experts** (you)
- **Domain Experts** (your customers or others at your company)
  - Know how things work
- **Managers**
  - Responsible for implementing strategy

# Risk Management Lifecycle



Risk Analysis



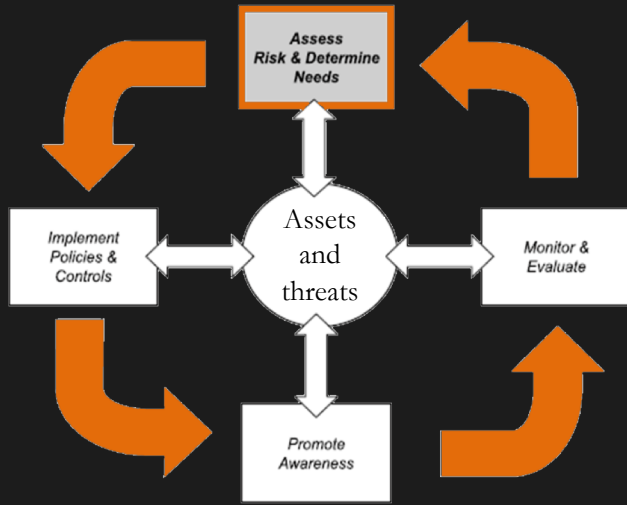


## Components of Risk Mgmt. Lifecycle

- Risk analysis (assessment) [experts]
- Policy development [experts and mgrs.]
- Awareness and training [experts and staff]
- Monitoring [automated, IT staff, experts]

Risk Analysis

## Risk Mgmt. by Domain



- Different process with third parties
  - Cloud implications
  - Web services
  - Outsourced business processes
    - e.g. payroll
- Domain affects policy decisions
  - Can result in contracts or service level agreements

*Risk Assessment* requires stakeholders to evaluate resources, calculate value, and determine threats.

Risk Analysis

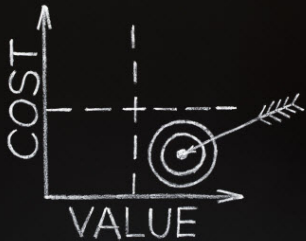


Evaluating resources means enumerating *what you have*.



Risk Analysis

Calculating value means answering the question: **how does what you have translates to \$\$\$?** This process needs to include reputation, customer satisfaction, and other **non-tangibles** as well as other assets.



**Risk Analysis**



Determining threats means understanding how what you have can be harmed (**vulnerability**), how likely it is to be harmed (**likelihood**), and how harming it reduces value (**impact**).

Risk Analysis

These components *inform policy makers* (a role you may find yourself in as a security expert or manager).

*Risk Analysis*

The other steps (after assessment) in the lifecycle will be major topics discussed later in this course.



The last step of risk assessment before policy making is perhaps the most important: **Prioritizing risks**

**Risk prioritization**

# The obvious chart

<b><i>EXAMPLE</i> RISK</b>		<b>Probability</b>				
		<b>Very High</b>	<b>High</b>	<b>Medium</b>	<b>Low</b>	<b>Very Low</b>
<b>Conse- quence</b>	<b>Very High</b>	<b>Very High</b>	<b>Very High</b>	<b>Very High</b>	<b>High</b>	<b>High</b>
	<b>High</b>	<b>Very High</b>	<b>High</b>	<b>High</b>	<b>Medium</b>	<b>Medium</b>
	<b>Medium</b>	<b>High</b>	<b>High</b>	<b>Medium</b>	<b>Medium</b>	<b>Low</b>
	<b>Low</b>	<b>High</b>	<b>Medium</b>	<b>Medium</b>	<b>Low</b>	<b>Very Low</b>
	<b>Very Low</b>	<b>Medium</b>	<b>Low</b>	<b>Low</b>	<b>Very Low</b>	<b>Very Low</b>

Risk prioritization

This assumes your predictions of likelihood and impact are accurate.

Risk prioritization

To nail down accuracy – you can look at an organization's loss metrics.

Risk prioritization

## Definition

*Annual Threat Loss Expectancy* (ATLE) is the cost per year due to loss (partial or whole) of a collection of assets as a result of a threat.

## Quantitative Definition

$$\text{ATLE}_{\text{threat}} = L_{\text{rate}} \times L_{\text{cost}}$$

Risk prioritization

$L_{\text{rate}}$  is the frequency of a threat realization  
 $L_{\text{cost}}$  is best formulated in terms of *single loss expectancies* and  
*expected threat impacts*

Risk prioritization

## Definition

*Single Loss Expectancy* (SLE) is the cost incurred by a successfully executed threat on an asset.

## Quantitative Definition

$$SLE_{\text{threat, asset}} = \text{Asset Value (AV)} \times \text{Percentage Lost (PL)}$$

Risk prioritization

Asset Value is determined during risk analysis.  
*Percentage lost* is based on how much a threat affects an asset's value. It ranges from 0 (no affect) to 1 (total loss).

Risk prioritization



## Definition

*Expected threat impact* is the expected total cost to all assets incurred by the realization of a threat.

i.e. the sum of SLE for all assets related to the threat

## Quantitative Definition

$$ETI_{threat} = \sum_{i=1}^n SLE_{threat,i}$$

## Simple example

Threat: Someone steals from a jewelry store

Expected Window damage:

$$AV = \$5000, PL = .1 \Rightarrow SLE_{\text{breakin, windows}} = \$500$$

Expected jewelry theft:

$$AV = \$1000, PL = 1 \Rightarrow SLE_{\text{breakin, jewelery}} = \$1000$$

$$ETI_{\text{breakin}} = \$1500$$

Risk prioritization

Simple example  
Someone steals from a jewelry store

Assuming jewelry theft happens twice a year.

Then

$$L_{\text{rate}} = 2 \text{ and } L_{\text{cost}} = \text{ETI}_{\text{breakin}} = \$1500.$$

Hence,

$$\text{ATLE}_{\text{breakin}} = \$3,000$$

Risk prioritization

## Returning to the Ex. of Security Risk Choices

Allocate \$10,000 to Info. Sec.

Option 1: Encrypt laptops

Option 2: Buy a firewall

Option 3: Train staff against phishing

To determine how to allocate Information Security Dollars you can calculate the *ATLE* for all threats then determine how much an investment lowers *ATLEs*.

Risk prioritization

## Full Example

A business tells you:

They deal with **laptop theft**. Avg. laptop cost is 1000 dollars and average information on the laptop is worth 10k. They lose or have laptops stolen about 10 times per year. They also are subjected to **denial of service** attacks about 20 times per year. The company does an average of \$5000/hr in sales. DOS attacks typically occur for an hour. They also get **hacked** about once every 5 years. Past hacks on web servers have cost about \$50,000 to fix, while past workstation hacks cost about \$1000. The last few times they were hacked, information reached the public and they hired an advertising firm to redeem their brand identity and rebuild their reputation. Over the advertising campaign, they paid about \$100,000 to the agency. Lastly, their employees also routinely get phished (about 100 incidents per year). It costs the company an average of \$500 for identity protection services per incident and an additional \$100 for a technician to check and remove any malware on affected machines.

**Risk prioritization**

## Full Example

### Identify and quantify threats:

*Laptop theft:* Loss of a device and all company data on them

$$ETI_{\text{theft}} = SLE_{\text{theft, device}} + SLE_{\text{theft, companydata}}$$

*Denial of Service:* Loss of available of point of sale systems

$$ETI_{\text{dos}} = SLE_{\text{dos, pos}}$$

*Hack:* Network hacks exposing information on webservers or workstations

$$ETI_{\text{hacks}} = SLE_{\text{hacks, webservers}} + SLE_{\text{hacks, workstations}} + SLE_{\text{hacks, reputation}}$$

*Phishing:* Loss of personnel data or installation of malware on workstations

$$ETI_{\text{phishing}} = SLE_{\text{phishing, personneldata}} + SLE_{\text{phishing, workstations}}$$

Risk prioritization

## Full Example (with numbers)

### Threats:

*Laptop theft*: Loss of a device and all company data on them

$$ETI_{\text{theft}} = SLE_{\text{theft, device}} + SLE_{\text{theft, companydata}}$$

Avg. device cost is 1000 dollars, average information on the laptop is worth 10k

$$SLE_{\text{theft, device}} = 1 \times \$1,000 = 1,000, \quad SLE_{\text{theft, companydata}} = 1 \times \$10,000 = \$10,000$$

$$ETI_{\text{theft}} = \$11,000$$



## Full Example (with numbers)

### Threats:

*Denial of Service:* Loss of availability of point of sale systems

$$ETI_{dos} = SLE_{dos, pos}$$

The average sales per hour using the POS system is \$5000 and an average DOS attack occurs for an hour.

$$SLE_{dos, pos} = 1 \times \$5000 = \$5,000$$

$$ETI_{dos} = \$5000$$

## Full Example (with numbers)

### Threats:

*Hack*: Network hacks exposing information on web servers or workstations

$$ETI_{\text{hacks}} = SLE_{\text{hacks, web servers}} + SLE_{\text{hacks, workstations}} + SLE_{\text{hacks, reputation}}$$

The average hack on a web server incurs a cost of \$50,000 while a workstation hack results in a cost of \$1000.

$$SLE_{\text{hacks, web servers}} = \$50,000, SLE_{\text{hacks, workstations}} = \$1000$$

A successful hack on a web server also results in lost reputation in the public worth \$100,000

$$SLE_{\text{hacks, reputation}} = \$100,000$$

$$ETI_{\text{hacks}} = \$151,000$$

Risk prioritization

## Full Example (with numbers)

### Threats:

*Phishing*: Loss of personnel data or installation of malware on workstations

$$ETI_{\text{phishing}} = SLE_{\text{phishing, personneldata}} + SLE_{\text{phishing, workstations}}$$

Personnel data costs the company an average of \$500 for each item.

$$SLE_{\text{phishing, personneldata}} = \$500$$

On average some malware is installed as well which costs IT an additional \$100 to remove.

$$SLE_{\text{phishing, workstations}} = \$100$$

$$ETI_{\text{phishing}} = \$600$$

## Full Example Summary

### Threats:

$$\begin{aligned} \text{ETI}_{\text{theft}} &= \text{SLE}_{\text{theft, device}} + \text{SLE}_{\text{theft, companydata}} \\ &= \$1000 + \$10,000 = \$11,000 \end{aligned}$$

$$(\text{occurs 10 times a year}) \Rightarrow \text{ATLE}_{\text{theft}} = 10 \times \$11,000 = \$110,000/\text{year}$$

$$\begin{aligned} \text{ETI}_{\text{dos}} &= \text{SLE}_{\text{dos, pos}} \\ &= \$5000 \end{aligned}$$

$$(\text{occurs 20 times a year}) \Rightarrow \text{ATLE}_{\text{dos}} = 20 \times \$5,000 = \$100,000/\text{year}$$

$$\begin{aligned} \text{ETI}_{\text{hacks}} &= \text{SLE}_{\text{hacks, webservers}} + \text{SLE}_{\text{hacks, workstations}} + \text{SLE}_{\text{hacks, reputation}} \\ &= \$50000 + \$1000 + \$100,000 = \$151,000 \end{aligned}$$

$$(\text{occurs once every 5 years [.2 times/year]}) \Rightarrow \text{ATLE}_{\text{hacks}} = .2 \times \$151,000 = \$30,200/\text{year}$$

$$\begin{aligned} \text{ETI}_{\text{phishing}} &= \text{SLE}_{\text{phishing, persondata}} + \text{SLE}_{\text{phishing, workstations}} \\ &= \$500 + \$100 = \$600 \end{aligned}$$

$$(\text{occurs 100 times a year}) \Rightarrow \text{ATLE}_{\text{phishing}} = 100 \times \$600 = \$60,000/\text{year}$$

Risk prioritization

Full Example (Decision time)  
Allocate \$10,000 to Info. Sec.

Option 1: Encrypt laptops

Will prevent loss of data on laptops

Option 2: Buy a firewall

Expected to reduce rate of hack success by 50% and dos by 50%[e.g. ddos still works]

Option 3: Train staff against phishing

Expected to reduce rate of phishing attack success by 40%

Risk prioritization

Full Example (Decision time)  
Allocate \$10,000 to Info. Sec.

### Option 1: Encrypt laptops

(reduces  $SLE_{\text{theft, companydata}}$  to 0)  $\Rightarrow$   $ATLE_{\text{theft}}$  reduced by \$100,000

### Option 2: Buy a firewall

(reduces rate of hack success by 50% and dos by 50% [e.g. ddos still works])

$\Rightarrow$  DoS  $L_{\text{rate}}$  drops to 10 (from 20) and  $ATLE_{\text{dos}}$  reduced by \$50,000

$\Rightarrow$  hack  $L_{\text{rate}}$  drops to .1 (from .2) and  $ATLE_{\text{hacks}}$  reduced by \$15100  
for a total of \$65,100

### Option 3: Train staff against phishing

(reduces rate of phishing attack success by 40%)

$\Rightarrow$  reduces Phishing  $L_{\text{rate}}$  to 60 (from 100) and  $ATLE_{\text{phishing}}$  reduced by \$24000

Risk prioritization

## Definition

*Return on Investment (ROI)* is the ratio of profit to cost. In security risk explorations – `profit` can be formulated in terms of *savings* through reduction of risk

## Quantitative Definition

$$ROI_{investment} = \frac{\text{profit}}{\text{cost}}$$

Full Example (Decision time)  
Return on investment

Option 1:

$$ROI_1 = \$100,000 / \$10,000 = 10$$

Option 2: Buy a firewall

$$ROI_2 = \$65,100 / \$10,000 = 6.51$$

Option 3:

$$ROI_3 = \$24,000 / \$10,000 = 2.4$$

Risk prioritization



## Full Example (Decision time)

Allocate \$1000 to Info. Sec.

Clearly the best solution

### Option 1:

Encrypt laptops (reduces  $SLE_{\text{theft, companydata}}$  to 0)  $\Rightarrow$   $ATLE_{\text{theft}}$  reduced by \$100,000

### Option 2: Buy a firewall

(reduces rate of hack by 50% and dos by 50% [ddos still works])

$\Rightarrow$  DoS  $L_{\text{rate}}$  drops to 10 (from 20) and  $ATLE_{\text{dos}}$  reduced by \$50,000

$\Rightarrow$  hack  $L_{\text{rate}}$  drops to .1 (from .2) and  $ATLE_{\text{hacks}}$  reduced by \$15100  
for a total of \$65,100

### Option 3:

Train staff against phishing (reduces rate of phishing attacks by 40%)

$\Rightarrow$  reduces Phishing  $L_{\text{rate}}$  to 60 (from 100) and  $ATLE_{\text{phishing}}$  reduced by \$24000

Risk prioritization

## Questions:

What do these ROIs indicate strategically to the company?

What conclusions can we draw about spending?

What should you advocate for as a security analyst?

What assumptions were made here?

This assumes you have good average assessments of what your assets are worth and how much threats cost you.

Risk prioritization

It also assumes you can identify how countermeasures (info sec spending) will mitigate losses.

Risk prioritization

Sadly organizations don't always have a full or complete understanding of these costs.

Risk prioritization

N  
e  
x  
t  
  
T  
i  
m  
e

More about Risks:  
zero day risk prioritization  
risk probability theory  
countermeasures and mitigation analysis  
  
...and more

R  
e  
a  
d  
i  
n  
g

Read Ch. 2 in Brotby

## Homework 1: ATLE/ETI/SLE exercise

<https://mlhale.github.io/CYBR3600/homework/iasc3600-homework1.pdf>



N  
e  
x  
t  
  
T  
i  
m  
e

Quiz on Thursday (Aug 31st) on Governance and Risk



Questions?

**Matt Hale, PhD**

University of Nebraska at Omaha

Interdisciplinary Informatics

[mlhale@unomaha.edu](mailto:mlhale@unomaha.edu)

Twitter: [@mlhale\\_](https://twitter.com/mlhale_)

